

CHOCTAW NATION

SMALL BUSINESS
DEVELOPMENT

ANNUAL REPORT

2023





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MISSION

To the Choctaw proud, ours is the sovereign nation offering opportunities for growth and prosperity.

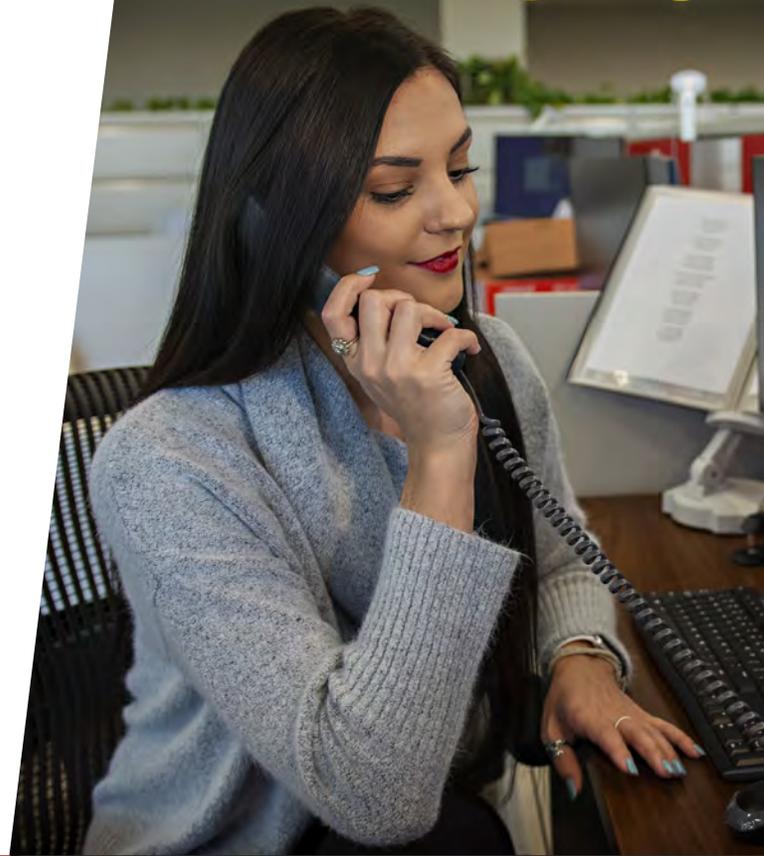
VISION

Living out the Chahta spirit of faith, family and culture.



PROGRAM FOCUS

Choctaw Small Business Development (CSBD) is proud to be a single-source entry point for Choctaw tribal entrepreneurs (Chahtapreneurs) within the Choctaw Nation of Oklahoma reservation. CSBD delivers professional and personalized business advising and technical assistance to existing and/or start-up businesses and provides problem-solving techniques to help improve strategy, business planning, financial management, operations, marketing, personnel administration and other areas required for growth, productivity and innovation.



GOALS

- 1) Serve as the premier access point of choice for Choctaw owned small businesses to enhance client utility, expand the delivery network of services and provide resources highly valued by clients for operational, financial, marketing and educational needs.
- 2) Effectively communicate programs, services, successes and benefits to current and future clients, stakeholders and community partners to increase awareness and optimize utilization in support of small business growth and entrepreneurship.
- 3) Develop awareness and promote training and technical opportunities relative to the demands faced by entrepreneurs and encourage adoption of leading-edge technology for long-term growth and success.
- 4) Strategically manage human capital, including continuous development of skills, knowledge, creativity and critical thinking, to help build economic security for Choctaw Nation, tribal members and the surrounding communities.

OUTCOMES

CSBD will achieve these goals by ensuring customer centric delivery of programs and services to Choctaw owned small businesses through a 1:1 personalized relationship. Advisors will work with established and start-up businesses to create jobs and drive economic growth, as well as identify new clients throughout the Choctaw Nation reservation to stimulate entrepreneurship. Building a thriving business network fosters economic development and CSBD recognizes that, while every entrepreneur has different needs, there is a common framework that supports a prosperous, innovative spirit. CSBD will utilize internal and external expertise to provide contextual guidance, drive sustainable growth and continuously instill the joy and passion of private enterprise throughout the Choctaw Nation Reservation. Choctaw entrepreneurs are innovators who take risks on ideas, and their creativity makes Choctaw Nation communities a vibrant place to live and work. CSBD thrives on helping make entrepreneurial dreams come true!

CHAHTAPRENEUR FY23 YEAR IN REVIEW

\$21,516

MARKETING MATERIALS ASSISTANCE

Seventy-seven Choctaw-owned businesses received funding for marketing materials such as ads, flyers and brochures.

\$7,500

LOGO CREATION

Forty-eight Choctaw-owned businesses received assistance with logos and/or graphic design.

\$101,799

FURNITURE AND FIXTURES

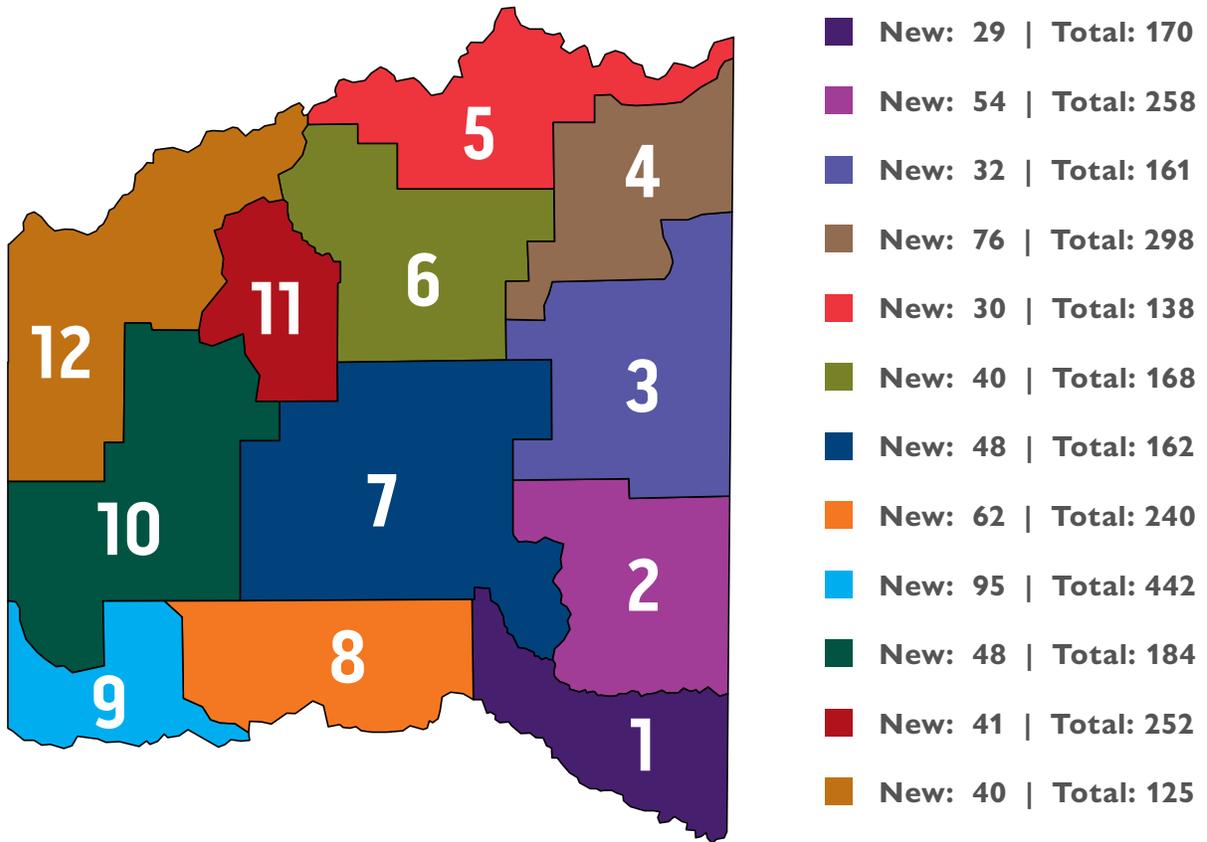
Fifty-six Choctaw-owned businesses received furniture and/or fixtures.

\$390,000

\$5K FORGIVABLE LOANS

Seventy-eight Choctaw-owned businesses received a Small Business Forgivable Loan from the Choctaw Development Fund.

CLIENTS BY DISTRICT



NEW CLIENTS
595

BUSINESS STARTUPS
73

BUSINESS EXPANSIONS
22

TOTAL JOBS SUPPORTED
4,873

TOTAL JOBS CREATED
180

2,598
TOTAL CLIENTS IN THE CHOCTAW NATION RESERVATION

COUNSELING HOURS
2,466

TOTAL TRAININGS OFFERED
185

TRAINING ATTENDEES
5,760

CHAHTAPRENEUR IMPACT SINCE INCEPTION

2,850

NUMBER OF CLIENTS

Chahtapreneurs within the Choctaw Nation Reservation are eligible to receive technical support through one-on-one business counseling, training workshops and an extensive network of business assistance programs, including logo graphic design, marketing materials, furniture/fixtures program, bid assistance, indirect financing resources and co-working opportunities.

1,803

JOBS CREATED

Chahtapreneurs received assistance with workforce development to help ensure their businesses were equipped with the skills, experiences and competencies needed for present and future growth, thus stimulating economic activity in local communities.

351

BUSINESS START-UPS

Chahtapreneurs received specialized services regarding the formation, management and operation of small businesses, including guidance with planning, funding, naming and registering with local and state agencies.

CHAHTAPRENEUR RIBBON CUTTINGS



Knucklehead Trailer Rental LLC
GARVIN | DISTRICT 1



Hammons Homes LLC
VALLIANT | DISTRICT 1



On The Spot Equine Massage Therapy LLC
VALLIANT | DISTRICT 1



Strawn's Automotive
IDABEL | DISTRICT 1



Gypsy Brew
BROKEN BOW | DISTRICT 2



Hochatown Designs LLC
BROKEN BOW | DISTRICT 2

CHAHTAPRENEUR RIBBON CUTTINGS



Beyond The Walls Insulation LLC
SMITHVILLE | DISTRICT 3



Blackfork Creations LLC
HEAVENER | DISTRICT 3



Jones Taxidermy LLC
SMITHVILLE | DISTRICT 3



New Again Consignment
TALIHINA | DISTRICT 3



The Glitter Buckle LLC
TALIHINA | DISTRICT 3



Unhinged Clothing LLC
HEAVENER | DISTRICT 3

CHAHTAPRENEUR RIBBON CUTTINGS



Bliss Face and Body Spa LLC
HEAVENER | DISTRICT 4



Bunny's Daycare LLC
SHADY POINT | DISTRICT 4



Native Grace Co. LLC
POTEAU | DISTRICT 4



L5 Taxidermy
STIGLER | DISTRICT 5



Leedom Counseling Services
SALLISAW | DISTRICT 5



Lisa's Contracting Service LLC
SPIRO | DISTRICT 5

CHAHTAPRENEUR RIBBON CUTTINGS



Mommahen Creations LLC
STIGLER | DISTRICT 5



Mom's Bear Hugs
KEOTA | DISTRICT 5



RMR Pest Services
STIGLER | DISTRICT 5



Southern Bloom
KEOTA | DISTRICT 5



Yo Nannie Designs Nursery
STIGLER | DISTRICT 5



Balance and Bloom LLC
RED OAK | DISTRICT 6

CHAHTAPRENEUR RIBBON CUTTINGS



Moonflower Nursery
RED OAK | DISTRICT 6



Serendipity Event Center
WILBURTON | DISTRICT 6



The Old Papa House
TUSKAHOMA | DISTRICT 6



Captain Ron's Fish & Scuba
ANTLERS | DISTRICT 7



JMR Complexions
WRIGHT CITY | DISTRICT 7



M&B Drywall & Paint
RATTAN | DISTRICT 7

CHAHTAPRENEUR RIBBON CUTTINGS



Never A Dull Moment Precision Sharpening
ANTLERS | DISTRICT 7



PEMF by Brittney
CLAYTON | DISTRICT 7



Sawdust & Sass Boutique
WRIGHT CITY | DISTRICT 7



SB Propane Services LLC
WRIGHT CITY | DISTRICT 7



The Blue Ivy
ANTLERS | DISTRICT 7



The Carter Collective
ANTLERS | DISTRICT 7

CHAHTAPRENEUR RIBBON CUTTINGS



TW Lawncare Business
ANTLERS | DISTRICT 7



A and W Lawn Service and More
HUGO | DISTRICT 8



Baker Lawn Care LLC
HUGO | DISTRICT 8



Farmhouse Florist
SOPER | DISTRICT 8



Fort Towson Depot Steakhouse
FORT TOWSON | DISTRICT 8



Lighthouse Photography
HUGO | DISTRICT 8

CHAHTAPRENEUR RIBBON CUTTINGS



Mookie's Play Space
HUGO | DISTRICT 8



SLP Emporium LLC
HUGO | DISTRICT 8



Squeaky Klean Maid Services LLC
GRANT | DISTRICT 8



The Beadin' Box
GRANT | DISTRICT 8



Triple A Transfers
HUGO | DISTRICT 8



Wild Dream Boutique
BOSWELL | DISTRICT 8

CHAHTAPRENEUR RIBBON CUTTINGS



Sweet Meltz
FORT TOWSON | DISTRICT 8



Copperhead Hill Distillery
CADDO | DISTRICT 9



Dean Woodshop
DURANT | DISTRICT 9



Ferguson Barber Co.
DURANT | DISTRICT 9



Helen's Dawg House
DURANT | DISTRICT 9



The Rebel Fork
DURANT | DISTRICT 9

CHAHTAPRENEUR RIBBON CUTTINGS



Diamond Creations
KENEFC | DISTRICT 10



Fancy That, Novelty and Gifts LLC
ATOKA | DISTRICT 10



Jamestown On Court
ATOKA | DISTRICT 10



Mimi's Sweet Shoppe and Mercantile LLC
ATOKA | DISTRICT 10



Stringtown General Store LLC
STRINGTOWN | DISTRICT 10



Babe & Above Boutique LLC
MCALESTER | DISTRICT 11

CHAHTAPRENEUR RIBBON CUTTINGS



Carrie's Clever Solutions
MCALESTER | DISTRICT 11



HeavenScent Candles & More
MCALESTER | DISTRICT 11



Lindley's Paint and Body LLC
MCALESTER | DISTRICT 11



Now We Mow
MCALESTER | DISTRICT 11



Brian Ringels' Farrier Services
COALGATE | DISTRICT 12



Choctaw Websites
MCALESTER | DISTRICT 12

CHAHTAPRENEUR SCHOLARSHIP

Terri Stoffels
ANADARKO, OK

“I would like to extend a very gracious thank you to the donors of the Chahta Foundation Chahtapreneur Scholarship. As a full-time student, mother, and employee, I am very grateful for being chosen to receive this scholarship, as this has given me the final drive that I will need to finish my last semester at Southwestern Oklahoma State University. Thank you again for choosing me as a student to receive this scholarship. I hope to bring great pride to the Choctaw Nation as well as to you as the sponsor.”



Austin Hunt
DAVIS, OK

“When choosing my degree, I focused on the important things that most interested me. When I was just ten years old, I began buying, selling and flipping random items to resell them and make profits. A couple years ago I began studying the stock market. I am pursuing a marketing degree to start a sales career and, someday I plan to own my own business. I chose business management as my degree because I felt it would offer me the knowledge I needed to operate a successful business of my own.”

CHAHTAPRENEUR AWARDS

CHAHTAPRENEUR

DISTRICT 1



2023 BUSINESS OF THE YEAR

**BURGESS
FAMILY
HEALTHCARE**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 2



2023 BUSINESS OF THE YEAR

**GYPSY
BREW**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 3



2023 BUSINESS OF THE YEAR

**MCKINNEY
CREATION
SHOP**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 4



2023 BUSINESS OF THE YEAR

**MORNINGSTAR
CREATIONS**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 5



2023 BUSINESS OF THE YEAR

**SNOW'S
OUTFITTERS**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 6



2023 BUSINESS OF THE YEAR

**HEY THERE,
HONEY**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR AWARDS

CHAHTAPRENEUR

DISTRICT 7



2023 BUSINESS OF THE YEAR

**JENNA'S
CONCESSION**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 8



2023 BUSINESS OF THE YEAR

**A AND W
LAWN
SERVICES AND MORE**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 9



2023 BUSINESS OF THE YEAR

**DURANT MAIN
STREET
WASH**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 10



2023 BUSINESS OF THE YEAR

**D&H
WHOLESALE
TIRE**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 11



2023 BUSINESS OF THE YEAR

**FREEZE &
FLARE
HEAT & AIR**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR

DISTRICT 12



2023 BUSINESS OF THE YEAR

**LEGACY
CRYOGENIC
TRANSPORTATION**

 Choctaw Nation Small Business Development

CHAHTAPRENEUR OF THE YEAR

BURGESS FAMILY HEALTHCARE



Each year, Choctaw Nation presents Chahtapreneur Awards to recognize outstanding Choctaw businesses within each of the reservation's 12 districts, concluding with the prestigious title of Chahtapreneur of the Year. This year, Burgess Family Healthcare, located in Valliant, Oklahoma, was granted this esteemed honor.

Established in 2018 by Chabon and Rachel Burgess, Burgess Family Healthcare embodies a commitment to excellence in patient care. Rachel, a family nurse practitioner, pursued her LPN certification at Southeastern Oklahoma State University, followed by a bachelor's degree in science and RN certification from the University of Oklahoma, and furthered her education at Purdue University to earn her APRN credentials.

Burgess Family Healthcare's overarching mission is to set the standard in healthcare and patient services. Grounded in principles of integrity, reliability, and dependability, the practice strives to provide exemplary care to its community.

CHAHTAPRENEUR APP

The Chahtapreneur Business Finder app was launched in 2022 to connect Choctaw-owned businesses with current and future customers. The online mobile platform assists businesses with marketing and provides greater accessibility to consumers for local products and services within the Choctaw Nation Reservation.



385

BUSINESSES ON APP

1,912

DOWNLOADS

CHAHTAPRENEUR BUSINESS CENTERS



— IDABEL CENTER —

The Chahtapreneur Business Center in Idabel, Oklahoma is located in the newly renovated Idabel Shopping Center. The facility, opened in October 2022, offers Choctaw small business owners access to technology (wi-fi, printer, scanner, photocopier), conference centers, lounge areas and shared or private office space, depending on level of membership. Since opening, the center has hosted over 100 guests, served six full-time businesses and indirectly assisted with creating eight new jobs.

— DURANT CENTER —

The Chahtapreneur Center in Durant, Oklahoma is located in the old Choctaw Nation Headquarters. The center, opened in December 2023, offers the curated community of Choctaw small business owners access to modern workspace and amenities for technology, innovation, and entrepreneurship. The center has a distinctive mix of basic work necessities combined with exceptional features, including shared and private office space, personal business advising, training workshops, community events and lounge areas with games to help business owners clear their minds after a long day of meaningful work.

REI'S DREAM BIG AWARD FOR EXCELLENCE IN ENTREPRENEURSHIP



Choctaw Small Business Development focuses on creating new jobs and promoting economic growth in the communities within the Choctaw Nation. They offer multiple training resources to Choctaw Nation tribal members, along with one-on-one consulting services to give entrepreneurs the opportunity to learn how to start or grow their business successfully. Their work makes a significant economic impact and creates numerous jobs, while also benefiting non-tribal members and businesses in the southeastern part of Oklahoma. Choctaw Small Business Development strongly believes that “a rising tide lifts all ships.”



BILLY HAMILTON

Director

Small Business Development



GARY JOHNSON

Senior Manager

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GINA HAMILTON

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