



# Choctaw Nation

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Development Fund

# ANNUAL REPORT

FY19

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# PROGRAM FOCUS

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Choctaw Development Fund stimulates community, economic, and small business development through job creation and economic growth within the boundaries of the Choctaw Nation of Oklahoma to promote successful, productive, and self-sufficient lifestyles of Tribal Members and their communities. Funding for qualifying projects is limited and all proposals must undergo an application review process before initial recommendation for assistance is made to the CDF Review Committee.

## The program includes three focus areas:

**#1 Small Business:** Small Business Forgivable Loan Program focuses on evaluating the needs of qualified Choctaw Tribal entrepreneurs (“Chahtapreneur”) and provides the capital needed to successfully begin or grow their small business. Applications for assistance are submitted by Chahtapreneurs registered with Choctaw Small Business Development.

**#2 Community Development:** Community Development focuses on assisting communities with critical infrastructure and other projects that improve the quality of life and raise the standard of living for residents. Applications for assistance are submitted by communities and municipalities for partnership or assistance with community development projects.

**#3 Economic Development:** Economic Development focuses on assisting communities with business development, recruitment, retention, and expansion efforts to grow the economies and create jobs. Applications for assistance are submitted by businesses, municipalities, or other development organizations, such as the Oklahoma Department of Commerce, seeking partnership and support in providing recruitment incentives to bring businesses to the area.

# GOALS

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- 1) Address critical infrastructure projects not otherwise addressed by grant opportunities or programs offered by the Nation.
- 2) Address initiatives that grow the economies by promoting and/or incentivizing business attraction, retention, and expansion.
- 3) Assist Choctaw tribal members with starting and developing small businesses.
- 4) Create jobs and economic opportunities.
- 5) Provide continued education and networking opportunities to tribal members to ensure the success of small businesses.
- 6) Assist and guide new businesses to meet state and local regulations and requirements.

# OUTCOMES

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The Fund will achieve these goals by working closely with local leaders and residents to attract industry and retail, increase tourism, assist existing businesses with expansion, and provide tribal business support for Chahtapreneurs. Tribal leadership is passionate about creating jobs, improving outcomes, enhancing the economic vitality and sustainability of communities, and helping an array of businesses thrive to encourage the development of a diverse economy.

# FY19 YEAR IN REVIEW

**\$2,095,228**  
**CAPITAL INFUSED**

In 2019, Choctaw Development Fund contributed over \$2.0 million to local economies within Choctaw Nation territory. Funds were used to create jobs, contribute toward community beautification, and other projects which enhanced the local area.

**\$5,262,582**  
**CAPITAL IMPACT**

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**13 JOB FAIR PARTICIPATIONS | 31 JOBS CREATED**

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**2 INDUSTRY  
RECRUITMENTS**

**\$672,000**

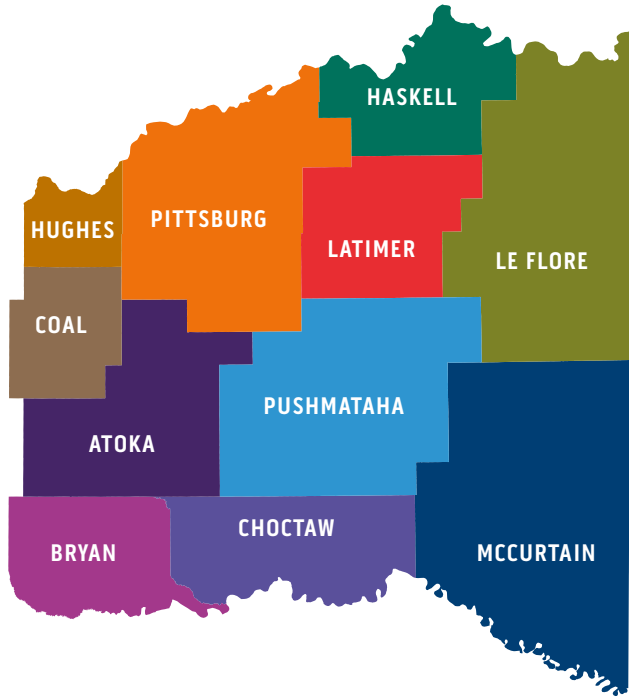
**10 SMALL BUSINESSES  
STARTED/EXPANDED**

**\$50,000**

**3 COMMUNITY  
DEVELOPMENT PROJECTS**

**\$1,373,228**

## FUNDS BY LOCATION



■	SB: \$5,000   CD: \$56,776   ED: \$0
■	SB: \$10,000   CD: \$0   ED: \$672,000
■	SB: \$5,000   CD: \$1,316,452   ED: \$0
■	SB: \$10,000   CD: 0   ED: \$0
■	SB: \$5,000   CD: \$0   ED: \$0
■	SB: \$10,000   CD: \$0   ED: \$0
■	SB: \$5,000   CD: \$0   ED: \$0
■	SB: \$0   CD: \$0   ED: \$0

SB= Small Business  
 CD= Community Development  
 ED= Economic Development

### SMALL BUSINESS \$50,000

- Kayterra Farms–Atoka County
- Luellen’s Rentals–Bryan County
- Six Arrows Design–Bryan County
- Clark Agency–Haskell County
- Haw Creek Creations–Le Flore County
- Jewels-To-U–Le Flore County
- Wheeler Custom Ag.–McCurtain County
- Precision Tree & Landscape–Pittsburg County
- West’s Tools–Pittsburg County
- Mackrete–Pushmataha County

### COMMUNITY DEVELOPMENT \$1,373,228

- Atoka Industrial Authority–\$43,701–Atoka County
- City of Stringtown–\$13,075–Atoka County
- City of Stigler–\$1,316,452–Haskell County

### ECONOMIC DEVELOPMENT \$672,000

- CMC–\$582,000–Bryan County
- Webstaurant–\$90,000–Bryan County

IMPACT SINCE  
**INCEPTION**

**FUNDS AWARDED BY YEAR**

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Beginning Balance: \$12,000,000 | Total Disbursed: \$4,610,648 | Funds Remaining: \$7,389,352

2017	2018	2019
\$454,285	\$2,061,135	\$2,095,228

**\$4,610,648**

**TOTAL CAPITAL INFUSED**

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**40 JOB FAIR PARTICIPATIONS | 557 JOBS CREATED**

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**2 INDUSTRY  
RECRUITMENTS**

**\$2,577,000**

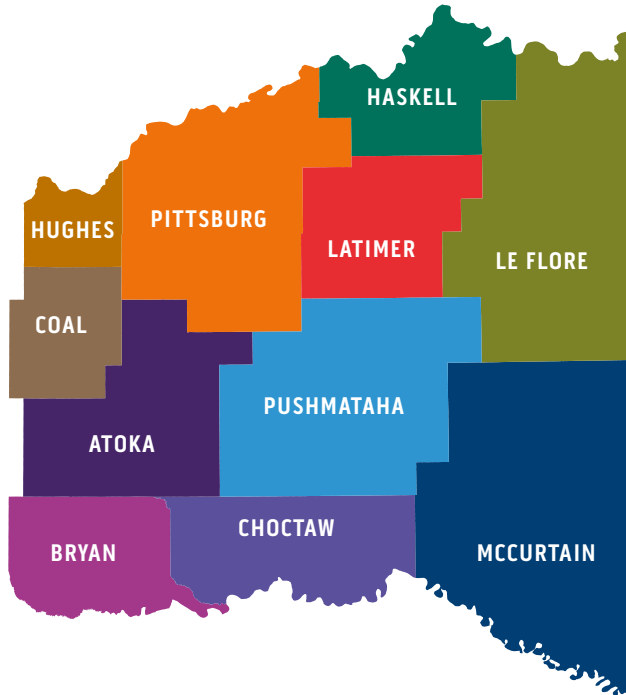
**33 SMALL BUSINESSES  
STARTED/EXPANDED**

**\$165,000**

**12 COMMUNITY  
DEVELOPMENT PROJECTS**

**\$1,868,648**

## IMPACT SINCE INCEPTION BY COUNTY



■	SB: \$5,000   CD: \$56,776   ED: \$0
■	SB: \$70,000   CD: \$12,500   ED: \$2,577,000
■	SB: \$5,000   CD: \$1,721,587   ED: \$0
■	SB: \$25,000   CD: \$41,517   ED: \$0
■	SB: \$20,000   CD: \$10,868   ED: \$0
■	SB: \$15,000   CD: \$0   ED: \$0
■	SB: \$10,000   CD: \$25,400   ED: \$0
■	SB: \$0   CD: \$0   ED: \$0
■	SB: \$10,000   CD: \$0   ED: \$0
■	SB: \$5,000   CD: \$0   ED: \$0

SB= Small Business  
 CD= Community Development  
 ED= Economic Development

<b>ATOKA</b>	<b>\$61,776</b>
<b>BRYAN</b>	<b>\$2,659,500</b>
<b>HASKELL</b>	<b>\$1,726,587</b>
<b>LE FLORE</b>	<b>\$66,517</b>
<b>MCCURTAIN</b>	<b>\$30,868</b>
<b>PITTSBURG</b>	<b>\$15,000</b>
<b>PUSHMATAHA</b>	<b>\$35,400</b>
<b>COAL</b>	<b>\$0</b>
<b>CHOCTAW</b>	<b>\$10,000</b>
<b>LATIMER</b>	<b>\$5,000</b>



# FY19 DOLLARS TO PROJECTS

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## SMALL BUSINESS FORGIVABLE LOAN PROGRAM

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Leslie Clark, Clark Agency, LLC (Stigler)  
*\$5,000 Small Business Forgivable Loan*  
**BUSINESS START-UP | TOTAL JOBS CREATED: 3**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program were used to install a new HVAC system in the old Farmers Insurance building that was purchased by Ms. Clark. Existing building was not equipped with central heat and air and the investment improved the work environment for clients and employees.



Preston Wheeler, Wheeler Custom Ag. (Idabel)  
*\$5,000 Small Business Forgivable Loan*  
**BUSINESS START-UP | TOTAL JOBS CREATED: 3**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program were used to supplement start-up costs for a new tractor.



Grayson Smedley, Precision Tree & Landscaping (McAlester)  
*\$5,000 Small Business Forgivable Loan*  
**BUSINESS EXPANSION | TOTAL JOBS SUPPORTED: 3**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program were used in conjunction with personal business capital to purchase a skid-steer that supported business expansion.





## SMALL BUSINESS FORGIVABLE LOAN PROGRAM (CONTINUED)

**Lorraine Christmas, Haw Creek Creations (Heavener)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS START-UP | TOTAL JOBS CREATED: 2**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program were used to supplement start-up costs for a new embroidery business to fill a gap in service and provide customers with quality personalized apparel and gifts.



**Jacob Luellen, Luellen's Rentals (Caddo)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS EXPANSION | TOTAL JOBS CREATED: 2**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program assisted the business with purchasing vital equipment to maintain current investments.



**Mike West, West's Tools (Quinton)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS START-UP | TOTAL JOBS CREATED: 3**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program assisted with an equity down payment for purchase of a state-of-the-art mobile tool truck to begin service as a Cornwell Tools franchise owner.



**Mike Morgan, Jazz Z Jewels Boutique (Poteau)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS EXPANSION | TOTAL JOBS CREATED: 3 / SUPPORTED: 3**

Funds awarded by the Choctaw Development Small Business Forgivable Loan program were used to expand current business and new sales opportunities, such as trade shows and market lines.



## SMALL BUSINESS FORGIVABLE LOAN PROGRAM (CONTINUED)

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**Brandy Green, Six Arrows Designs (Caddo)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS EXPANSION | TOTAL JOBS SUPPORTED: 1**

Funds awarded by the Choctaw Development Small Business Forgivable Loan program will be used to renovate a storefront in downtown Caddo.



**William Beach, Kayterra Farms (Durant)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS EXPANSION | TOTAL JOBS SUPPORTED: 9**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program will assist the business with purchasing vital equipment to maintain current investments and expand into new markets.



**Andrew Mack, Mackrete (Antlers)**

*\$5,000 Small Business Forgivable Loan*

**BUSINESS START-UP | TOTAL JOBS CREATED: 3**

Funds awarded by Choctaw Development Fund Small Business Forgivable Loan program were used to purchase equipment and materials to construct a new shop for inventory storage and expand operations to create new jobs and meet the demand of the growing business.



## COMMUNITY DEVELOPMENT

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**Atoka Industrial Authority**

**TOTAL CAPITAL INVESTMENT: \$63,701**

**CHOCTAW NATION INFUSION \$43,701**

Funds awarded by the Choctaw Development Fund were used for the installation of high-speed internet fiber in the Industrial Park, thus resulting in two new businesses and 35 new jobs.





## COMMUNITY DEVELOPMENT (CONTINUED)

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### City of Stringtown, Gazebo Project

**TOTAL CAPITAL INVESTMENT: \$17,476**

**CHOCTAW NATION INFUSION \$13,075**

Funds awarded by the Choctaw Development Fund were used in conjunction with in-kind and matching contributions to construct a 20x20 gazebo for community events.



### Stigler Sports Complex

**TOTAL CAPITAL INVESTMENT: \$3,200,000 | JOBS CREATED: 1**

**CHOCTAW NATION INFUSION \$1,316,452**

Funds awarded by the Choctaw Development Fund used in conjunction with local and in-kind contributions to create a state-of-the-art Sports Complex, opening in July 2019. This project has resulted in an 8% increase in sales tax for the City of Stigler.



## ECONOMIC DEVELOPMENT

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### CMC Steel Mill (Durant)

**TOTAL CAPITAL INVESTMENT: \$275,000,000 | JOBS CREATED: 228**

**CHOCTAW NATION INFUSION \$2,187,000**

In 2015, the Choctaw Development Fund collaborated with the City of Durant and the State of Oklahoma to incentivize CMC to locate a new steel mill in Durant, OK. Choctaw Development Fund provided incentives based on employment and Choctaw tribal affiliation for up to 300 jobs. Payments began May 2017, with the final incentive payout in July 2019.



### Webstaurant (Durant)

**TOTAL CAPITAL INVESTMENT: \$9,500,000 | JOBS CREATED: 207**

**CHOCTAW NATION INFUSION \$390,000**

In 2016, the Choctaw Development Fund collaborated with the City of Durant and the State of Oklahoma to incentivize Webstaurant to locate a new warehouse/distribution center in Durant, OK. Choctaw Development Fund provided incentives based on employment and Choctaw tribal affiliation for up to 100 jobs. Payments began April 2018, with the final incentive payout in December 2018.

**Webstaurant**Store



# **Choctaw Nation**

## **Division of Strategic Development**

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Business & Economic Development

*GrowChoctaw.com*